

INVESTORS NEWSLETTER

2025 ISSUE

SCG*decor*
CREATE YOUR LIFE PASSION



SPC FLOORING



ASEAN LEADER in
DECOR SURFACES and BATHROOM
BUSINESSES

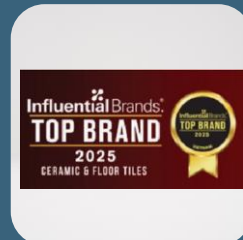
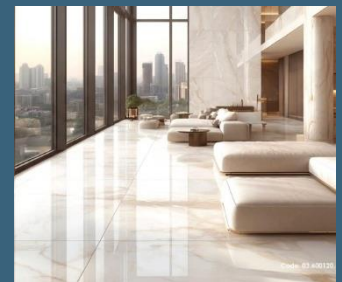
SCG Decor Public Company Limited (SCGD)

Leader of Decor Surfaces and Bathroom businesses in Thailand and ASEAN under the prestige brands namely "COTTO" "SOSUCO" and "CAMPANA" in Thailand; "PRIME" "PREMIER" and "BENETILE" in Vietnam; "MARIWASA" in the Philippines and "KIA" in Indonesia. SCGD is the market leader in Thailand Vietnam and the Philippines as well as a key player in Indonesia.



Key Operating Results 2025

- **Improved Profitability:** exclude Non-recurring items, Profit attributable to owners of the Company's was 1,010 million Baht. Profit margin was 4.4%. EBITDA was 3,351 million Baht, and EBITDA on sales was 14.8%.
- **Increased production capacity of glazed porcelain tiles by 5 million square meters** at PRIME Vietnam. The total glazed porcelain tile production capacity is now 19 million square meters, accounting for approximately 25% of total production capacity
- First in ASEAN to initiate Biomass Gasifier in ceramic tile manufacturing at PRIME Vietnam and reduced costs by 330 million Baht through increasing use of solar energy and biomass
- Reduced Administrative cost through business restructuring, raw material negotiation, reduced cost of capital and working capital by 280 million Baht per year.
- Opened the 5th branch COTTO LiFE in Phuket
- Received global-level awards for sustainability in both business operations and product branding



Initiated Biomass Gasifier

To replace coal in Cermaic tile manufacturing in ASEAN

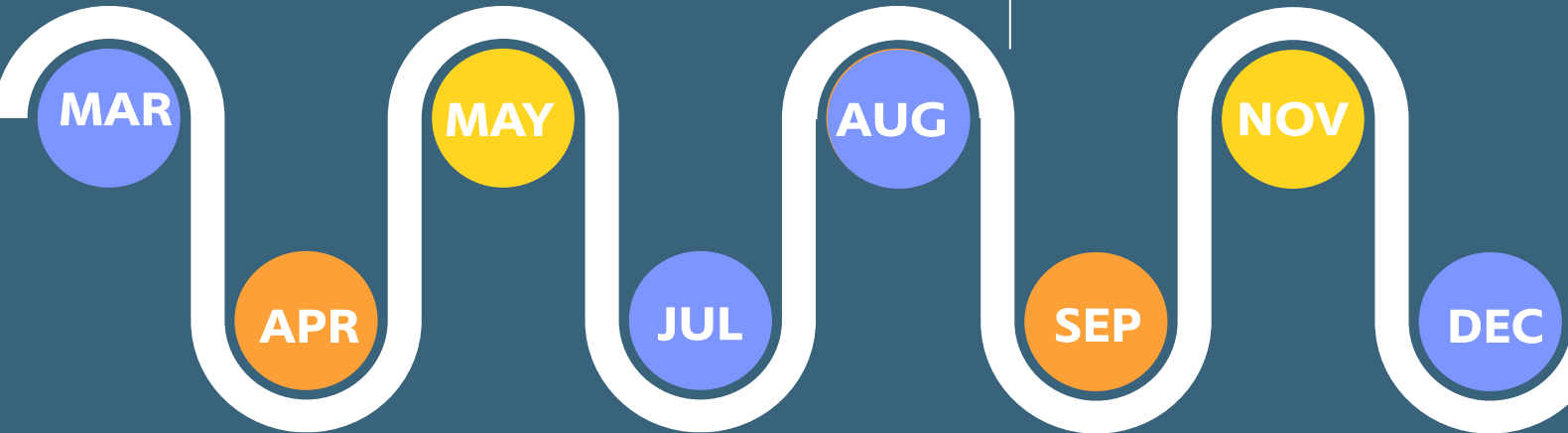
Increased production capacity of glazed porcelain tiles by 5 million square meters

At PRIME Pho Yen Vietnam

CGR Excellent level

Outstanding IR awards

Appointed Chairman of Board of Director



Installed 4 MW Solar cell

Thailand

Installed 4 MW Solar cell

Vietnam and Indonesia

Installed 5 MW Solar cell

Thailand

SET ESG Rating: AA

MOU with AXENT Switzerland

To study possibiity of smart toilet market in South East Asia

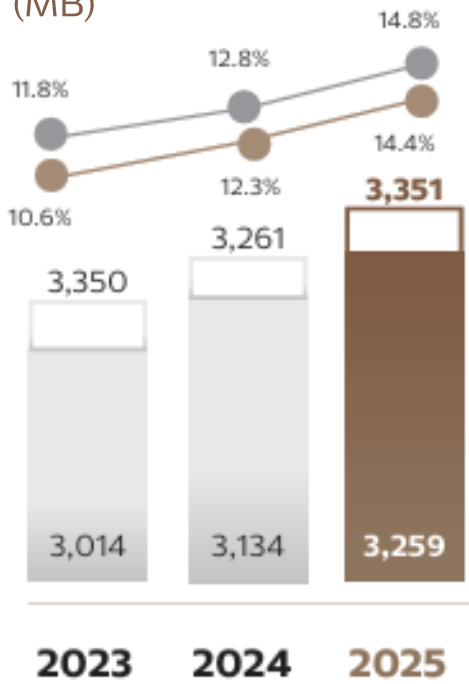
2025

KEY ACTIVITIES

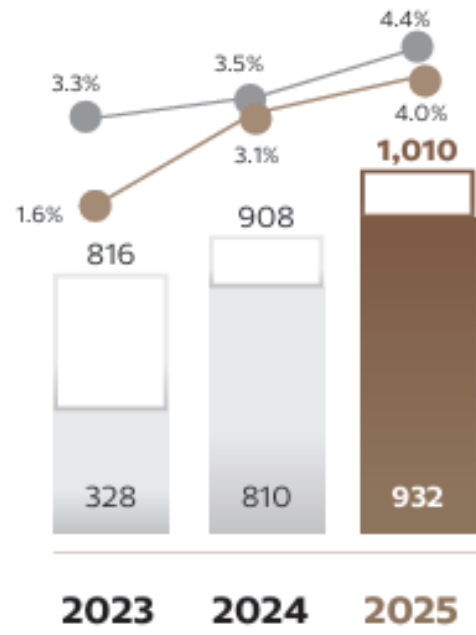


Operating Result 2025

EBITDA (MB)



Profit Attributable to Owner's of the Company

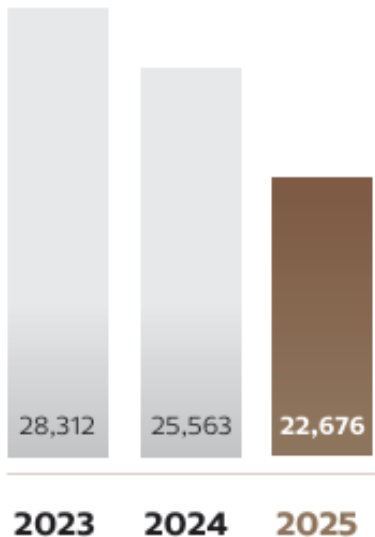


● EBITDA on Sales

● EBITDA on Sales Exclude non-recurring items

Revenue

(MB)



In 2025 the Company improved its profitability. Profit attributable to owners of the Company was 932 million Baht. EBITDA was 3,259 million Baht, an increase of 4% and 15% respectively comparing to last year.

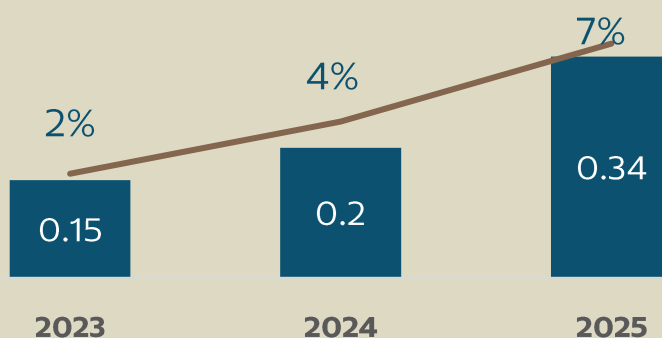
The Company's actual operating performance, after excluding the effects of foreign currency translation and Non-recurring items, **EBITDA increased by 7%, while Profit attributable to owners of the Company increased by 15% compared to last year.**

Revenue from sales was 22,676 million Baht, decreased 11%.

Dividend

Dividend yield

Dividend per share
(Baht/share)



Key Strategies of 2025

1) **Positioned PRIME Vietnam as the strategic Production and Export hub.** Leveraging its cost advantage, PRIME is ready to become the Production and Export hub for ASEAN, European, North and South American as well as Australian markets.



2) **Expanded Glazed Porcelain tile production capacity at PRIME by 5 Million Sqm**

During 2026-2027, PRIME will invest in converting production line to Glazed Porcelain for an additional 12 Million Sqm.



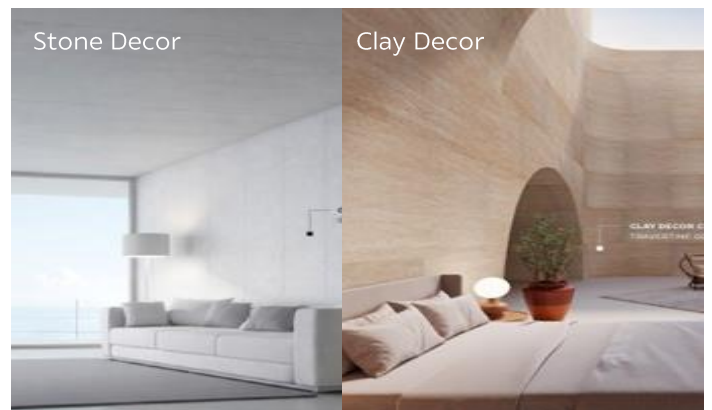
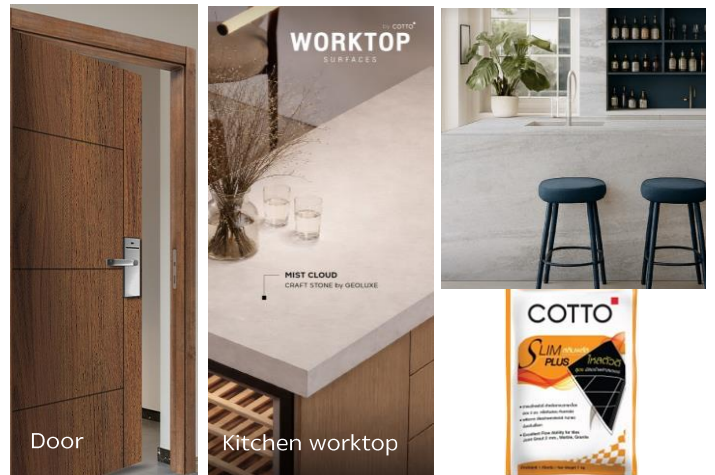
Glazed Porcelain Production Capacity at PRIME

Year	Mil Sqm.	% of total Capacity
2025	20.2	24%
2026	26.8	32%
2027	33.4	40%
2030	45	50%

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3) **Expanded “New Product portfolio in Thailand to increase product variety.** In 2025, Sales of New Product was 808 million Baht, an increase of 47% from last year.

4) **Expanded HVA and offered SVP representing Revenue from total sales of 39% and 15% respectively.** SVP or Smart Value product is products having standard quality at an affordable price serving middle-class to mass markets.



5) **Continuously Reduced Costs**

- Increasing usage of Solar and Biomass energy, the Company **reduced an accumulative cost over 330 million Baht over the past 5 years**
- Negotiating to lower raw material costs, restructuring the business, reducing financial costs, and reducing working capital while enhancing production efficiency through digital and automation technology, the Company **achieved cost saving at 280 million Baht per year.**



Sustainability Update



SET AA
ESG Ratings 2025



ESG RATING

CGR Excellent Level
2 consecutive years

Reflecting business operations that take into account responsibilities toward all stakeholders, environmental and social through good corporate governance principles.

Initiated Biomass Gasifier in ceramic tile production in ASEAN.

Replacing 13.6% of total electricity consumption with Solar Energy.

Replacing 23.5% of Thermal energy consumption with Biomass Fuel.

NET ZERO เป้าหมายถึง zero carbon จากพื้นที่กระบวนการผลิต ในปี 2030 เพื่อตอบโจทย์นโยบาย NET ZERO ในปี 2050

41 Models รุ่นสุบักัลที่กักใช้สโคสือบ จากปลือคใผ่ **223,460 Sets**

38 Ton CO₂ ลดการปล่อย CO₂ จากพื้นที่ในกระบวนการผลิต **1,168 Trees**



Automatic Faucet CUBIC CT4910AC(LD)



Wash Basin: Simply Modish

GREEN CHOICE



Ceramic Tile ECO-Donati White PM

Ceramic Tile: FT/WT 20X20 ECO-Terra Terracotta PM

ENVIRONMENTAL Management Highlight

ENERGY AND GREEN HOUSE GASES	GHG Reduction 0.52 Million TonCO ₂ eq. Comparing or -30% Comparing with base year 2563	Biomass energy usage as 22.8% of total thermal consumption	12% Solar Cell Generated of total electricity consumption	Carbon Capture from Company's tree area 550,000 kilogramsCO ₂ eq.
RESOURCE USED	Recycle Material used as 9.4% of raw material usage in ceramic tile production	Recycle Material used as 24.6% of raw material usage in sanitary ware production	78.8% of raw material usage in sanitary fitfin	ENVIRONMENTAL EXPENSE AND INVESTMENT Budget 5.3 MB Investment 142 MB
NATURE AND ECOSYSTEM RESTORATION	Tree planting area 580 Rai	WASTE MANAGEMENT	Zero Waste to Landfill in 2025	Recycle waste from production Process 74,229 ton 99.8% of total waste generation
GREEN PRODUCT	Green Product sales is over 83% of total product sales	Carbon Footprint Product Label covering 50% of total product sales	Carbon Footprint Reduction Label covering 37% of total product sales	
WATER MANAGEMENT	Water Recycle 34% of total water consumption	Water Reseration Pond 3 million cubic metre Available for 3 months production	Water saving product reduce total 35 million liter water usage	

Investor Relations Update



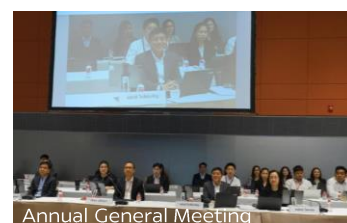
Outstanding IR Award
from SET AWARDS 2025

Investor Relations Calendar

January	<ul style="list-style-type: none"> Analyst Meeting Q4/2024 BLS Thai Corporate Day roadshow hosted by BBL Thailand Access Day roadshow hosted by CLSA securities
February	<ul style="list-style-type: none"> Opportunity Day, Digital Day
March	<ul style="list-style-type: none"> Annual General Meeting 2025
April	<ul style="list-style-type: none"> Analyst Meeting Q1/2025
May	<ul style="list-style-type: none"> Opportunity Day, Digital Day
June	<ul style="list-style-type: none"> Analyst Plant visit at Nong Khae Industrial Estate and Siam Sanitary ware plants
July	<ul style="list-style-type: none"> Analyst Meeting Q2/2025 Liberator Insight Executive Interview
August	<ul style="list-style-type: none"> CITI Roadshow at Singapore Money Talk Executive Interview
September	<ul style="list-style-type: none"> KS C Series: SCGD Strategies update for navigating challenges Executive Interview Thailand Access Day roadshow hosted by CLSA securities
October	<ul style="list-style-type: none"> Analyst Meeting Q3/2025
November	<ul style="list-style-type: none"> Opportunity Day, Digital Day GM and Krungthep Turakij Executive Interview Shareholder Activity
December	<ul style="list-style-type: none"> Press Trip to PRIME Tien Phong plant in Vietnam KSS Home Improvement roadshow hosted by Krungsri Securities



Shareholder activity



Annual General Meeting



Analyst Meeting



สัมภาษณ์ สุทธิกิจประเสริฐ
ประธานเจ้าหน้าที่บริหารและ CEO ในตำแหน่ง
ส่วนกิจการสัมพันธ์ของ บริษัท SCGD ในภาคอาเซียน
ร่วมกับวิทยากรผู้เชี่ยวชาญ HVA + New Growth ไทย



Roadshow



Analyst Plant visit at Nong Khae Industrial Estate and Siam Sanitary Ware



Press visit at PRIME Vietnam

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